

# SUMMARY, FULL REPORT RECEIPTS AND EXPENDITURES

<b>C4</b> (3/97)	PDC OFFICE USE
	100858139
	09-10-2018

Candidate or Committee Name (Do not abbreviate. Include full name)  
**No on 1631 (Sponsored by Western States Petroleum Association)**

Mailing Address: **PO Box 7035** City: **Olympia, WA**

Zip + 4 <b>98507</b>	Office Sought (Candidates)	Election Date <b>2018</b>
Report Period Covered <b>08/01/18</b>	From (last C-4) <b>08/01/18</b>	To (end of period) <b>08/31/18</b>
Final Report?		Yes No <b>X</b>

**\*For PACs, Parties & Caucus Committees:** During this report period, did the committee make an **independent expenditure** (i.e., an expense not considered a contribution supporting or opposing a state or local candidate?)

RECEIPTS	*See next page	Yes	No
1. Previous total cash and in kind contributions (From line 8, last C-4) (if beginning a new campaign or calendar year, see instruction booklet) .....	\$		<b>\$1,758,948.90</b>
2. Cash received (From line 2, Schedule A) .....	\$		<b>\$9,362,217.94</b>
3. In kind contributions received (From line 1, Schedule B).....			<b>\$67,174.29</b>
4. Total cash and in kind contributions received this period (Line 2 plus 3).....			<b>\$9,429,392.23</b>
5. Loan principal repayments made (From line 2, Schedule L).....			<b>\$0.00</b>
6. Corrections (From line 1 or 3, Schedule C)..... Show + or (-)			<b>\$0.00</b>
7. Net adjustments this period (Combine line 5 & 6)..... Show + or (-)			<b>\$0.00</b>
8. Total cash and in kind contributions during campaign (Combine lines 1, 4 & 7) .....			<b>\$11,188,341.13</b>
9. Total pledge payments due (From line 2, Schedule B) .....			<b>\$56,826.50</b>

EXPENDITURES	
10. Previous total cash and in kind expenditures (From line 17, last C-4) (If beginning a new campaign or calendar year, see instruction booklet) .....	<b>\$807,228.06</b>
11. Total cash expenditures (From line 4, Schedule A) .....	<b>\$1,130,975.21</b>
12. In kind expenditures (goods & services) (From line 1, Schedule B) .....	<b>\$67,174.29</b>
13. Total cash and in kind expenditures made this period (Line 11 plus line 12).....	<b>\$1,198,149.50</b>
14. Loan principal repayments made (From line 2, Schedule L).....	<b>\$0.00</b>
15. Corrections (From line 2 or 3, Schedule C)..... Show + or (-)	<b>\$0.00</b>
16. Net adjustments this period (Combine lines 14 & 15)..... Show + or (-)	<b>\$0.00</b>
17. Total cash and in kind expenditures during campaign (Combine lines 10, 13 and 16).....	<b>\$2,005,377.56</b>

**CANDIDATES ONLY**

	Won	Lost	Unopposed	Name not on ballot
Primary election	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
General election	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Treasurer's Daytime Telephone No.:  
**(360) 628-8129**

CASH SUMMARY	
18. Cash on hand (Line 8 minus line 17) .....	<b>\$9,182,963.57</b>
<small>[Line 18 should equal your bank account balance(s) plus your petty cash balance.]</small>	
19. Liabilities: (Sum of loans and debts owed) .....	<b>\$103,950.76</b>
20. Balance (Surplus or deficit) (Line 18 minus line 19) .....	<b>\$9,079,012.81</b>

**CERTIFICATION:** I certify that the information herein and on accompanying schedules and attachments is true and correct to the best of my knowledge.

Candidate's Signature	Date	Treasurer's Signature	Date
		<b>Heather Clarke</b>	<b>09/10/18</b>

# CASH RECEIPTS AND EXPENDITURE

**SCHEDULE**  
to C4 **A**  
(11/93)

2

Candidate or Committee Name (Do not abbreviate. Use full name.)

Report Date

08/01/18 08/31/18

1. CASH RECEIPTS (Contributions) which have been reported on C3. List each deposit made since last C4 report was submitted.

Date of deposit	Amount	Date of deposit	Amount	Date of deposit	Amount	Total deposits
08/03/2018	\$201,186.54	08/14/2018	\$250,000.00	08/31/2018	\$515,000.00	
08/10/2018	\$3,500,000.00	08/28/2018	\$1,500,000.00			
08/16/2018	\$3,000,000.00	08/29/2018	\$396,031.40			

2. TOTAL CASH RECEIPTS Enter also on line 2 of C4 **\$9,362,217.94**

**CODES FOR CLASSIFYING EXPENDITURES:** If one of the following codes is used to describe an expenditure, no other description is generally needed. The exceptions are:

- 1) If expenditures are in-kind or earmarked contributions to a candidate or committee or independent expenditures that benefit a candidate or committee, identify the candidate or committee in the Description block;
- 2) When reporting payments to vendors for travel expenses, identify the traveler and travel purpose in the Description block; and
- 3) If expenditures are made directly or indirectly to compensate a person or entity for soliciting signatures on a statewide initiative or referendum petition, use code "V" and provide the following information on an attached sheet: name and address of each person/entity compensated, amount paid each during the reporting period, and cumulative total paid all persons to date to gather signatures.

CODE  
DEFINITIONS  
ON NEXT PAGE

C - Contributions (monetary, in-kind & transfers)  
I - Independent Expenditures  
L - Literature, Brochures, Printing  
B - Broadcast Advertising (Radio, TV)  
N - Newspaper and Periodical Advertising  
O - Other Advertising (yard signs, buttons, etc.)  
V - Voter Signature Gathering

P - Postage, Mailing Permits  
S - Surveys and Polls  
F - Fundraising Event Expenses  
T - Travel, Accommodations, Meals  
M - Management/Consulting Services  
W - Wages, Salaries, Benefits  
G - General Operation and Overhead

### 3. EXPENDITURES

- a) Expenditures of \$50 or less, including those from petty cash, need not be itemized. Add up these expenditures and show the total in the amount column on the first line below.
- b) Itemize each expenditure of more than \$50 by date paid, name and address of vendor, code/description, and amount.
- c) For each payment to a candidate, campaign worker, PR firm, advertising agency or credit card company, attach a list of detailed expenses or copies of receipts/invoices supporting the payment.

Date Paid	Vendor or Recipient (Name and Address)	Code	Purpose of Expense and/or Description	Amount
N/A	Expenses of \$50 or less	N/A	N/A	\$336.72
08/06/18	DAVIS WRIGHT TREMAINE LLP 1201 3rd Ave Seattle, WA 98101		DAVIS WRIGHT TREMAINE LLP,Legal.	\$1,322.00
08/06/18	DAVIS WRIGHT TREMAINE LLP 1201 3rd Ave Seattle, WA 98101		DAVIS WRIGHT TREMAINE LLP,Legal.	\$6,600.50
08/06/18	BASK DIGITAL MEDIA 225 Broadway, Suite 420 San Diego, CA 92101		BASK DIGITAL MEDIA,Design production.	\$1,500.00
08/06/18	R.L. STEINMAN & ASSOCIATES PO Box 322 Independence, MO 64051		R.L. STEINMAN & ASSOCIATES,Field consulting.	\$18,394.30
08/06/18	R.L. STEINMAN & ASSOCIATES PO Box 322 Independence, MO 64051		R.L. STEINMAN & ASSOCIATES,Office supplies (Target).	\$67.13
08/06/18	R.L. STEINMAN & ASSOCIATES PO Box 322 Independence, MO 64051		R.L. STEINMAN & ASSOCIATES,Copies (Kinko's).	\$274.99

Total from attached pages **\$1,102,479.57**

4. TOTAL CASH EXPENDITURES

Enter also on line 11 of C4 **\$1,130,975.21**

# EXPENDITURES CONTINUATION SHEET (Attachment to Schedule A)

Candidate or Committee Name (Do not abbreviate. Use full name.)

Report Date

08/01/18

08/31/18

Date Paid	Vendor or Recipient (Name and Address)	Code	Purpose of Expense and/or Description	Amount
08/06/18	KESIN 77 Hillcrest Drive Florence, MA 01062		KESIN,Web/digital consulting.	\$8,500.00
08/06/18	DENA DERR 30608 NE Stauffer Rd Camas, WA 98607		DENA DERR,Operations consulting.	\$12,322.37
08/06/18	BRECOURT STRATEGIES PO Box 1641 Woodinville, WA 98072		BRECOURT STRATEGIES,Web/digital consulting.	\$6,500.00
08/06/18	BUCHHOLZ & ASSOCIATES, LLC 120 State Avenue NE #150 Olympia, WA 98501		BUCHHOLZ & ASSOCIATES, LLC,Field consulting.	\$10,775.82
08/06/18	DANA BIEBER 9337 258th Avenue NE Redmond, WA 98053		DANA BIEBER,Media consulting.	\$11,359.99
08/06/18	THE CLARKE COMPANY LLC 3400 Capitol Blvd SE Suite 202 Tumwater, WA 98501		THE CLARKE COMPANY LLC,Compliance/accounting.	\$15,000.00
08/06/18	THE CLARKE COMPANY LLC 3400 Capitol Blvd SE Suite 202 Tumwater, WA 98501		THE CLARKE COMPANY LLC,Cell phone (AT&T).	\$40.40
08/06/18	PERI HALL & ASSOCIATES Box 486 Williamsburg, MA 01096		PERI HALL & ASSOCIATES,Campaign consulting.	\$30,000.00
08/06/18	WINNER & MANDABACH CAMPAIGNS 100 Wilshire Blvd. Suite 2040 Santa Monica, CA 90401		WINNER & MANDABACH CAMPAIGNS,Campaign consulting.	\$50,000.00
08/06/18	SALIENTPOINT, LLC P.O. Box 960743 Boston, MA 02196		SALIENTPOINT, LLC,Media consulting.	\$13,245.06
08/06/18	DAN BRADY LAW PO Box 31318 Bellingham, WA 98228		DAN BRADY LAW,Legal.	\$3,500.00
08/06/18	SALIENTPOINT, LLC P.O. Box 960743 Boston, MA 02196		SALIENTPOINT, LLC,Research.	\$10,000.00

Page Total \$171,243.64

# EXPENDITURES CONTINUATION SHEET (Attachment to Schedule A)

Candidate or Committee Name (Do not abbreviate. Use full name.)

Report Date

08/01/18

08/31/18

Date Paid	Vendor or Recipient (Name and Address)	Code	Purpose of Expense and/or Description	Amount
08/06/18	MARK FUNK PUBLIC AFFAIRS 6526 18th Ave NE Seattle, WA 98115		MARK FUNK PUBLIC AFFAIRS,Public relations.	\$6,000.00
08/03/18	CORT 1230 Andover Park E Tukwila, WA 98188		CORT,Furniture rental.	\$1,994.44
08/08/18	WALLACE SCOTT BELLEVUE I, LLC PO Box 4184 Bellevue, WA 98009		WALLACE SCOTT BELLEVUE I, LLC,Rent.	\$5,683.35
08/06/18	MOORE INFORMATION 921 SW Washington, Suite 810 Portland, OR 97205		Voter research.	\$5,280.00
08/02/18	WINNER & MANDABACH CAMPAIGNS 100 Wilshire Blvd. Suite 2040 Santa Monica, CA 90401		Ad production (Nouveau Richards Productions).	\$23,530.00
08/07/18	AGUIAR CLEANING 3788 NE 4th St Apt A205 Renton, WA 98056		Office cleaning.	\$130.00
08/07/18	AMPLIFIED STRATEGIES 4009 E Madison Street Seattle, WA 98112		Voter file (L2).	\$19,424.00
08/06/18	BANK OF AMERICA 210 5th Avenue SW Olympia, WA 98501		Bank fees.	\$210.00
08/09/18	DENA DERR 30608 NE Stauffer Rd Camas, WA 98607		Office supplies (Costco).	\$863.08
08/09/18	DENA DERR 30608 NE Stauffer Rd Camas, WA 98607		Office supplies (Office Depot).	\$170.43
08/09/18	DENA DERR 30608 NE Stauffer Rd Camas, WA 98607		Office supplies (Bed Bath & Beyond).	\$111.95
08/09/18	DENA DERR 30608 NE Stauffer Rd Camas, WA 98607		Office supplies (Fred Meyer).	\$97.92

Page Total \$ \$63,495.17

# EXPENDITURES CONTINUATION SHEET (Attachment to Schedule A)

Candidate or Committee Name (Do not abbreviate. Use full name.)

Report Date

08/01/18

08/31/18

Date Paid	Vendor or Recipient (Name and Address)	Code	Purpose of Expense and/or Description	Amount
08/15/18	ACCESS TELEPHONE SOLUTIONS 1475 130th Ave. NE Bellevue, WA 98005		Office phones.	\$1,522.40
08/17/18	BANK OF AMERICA 210 5th Avenue SW Olympia, WA 98501		Bank fees.	\$90.00
08/17/18	WINNER & MANDABACH CAMPAIGNS 100 Wilshire Blvd. Suite 2040 Santa Monica, CA 90401		Ad production (Nouveau Richards Productions).	\$35,640.07
08/17/18	AMPLIFIED STRATEGIES 4009 E Madison Street Seattle, WA 98112		Balance direct mail - project fees/postage (289,000 pieces).	\$101,221.00
08/17/18	BASK DIGITAL MEDIA 225 Broadway, Suite 420 San Diego, CA 92101		Design production.	\$11,000.00
08/20/18	CHRISTIAN GOEBEL 7524 35th Ave SW #S207 Seattle, WA 98126		Wages.	\$1,686.15
08/20/18	CASEY FUNK 6526 18th Ave NE Seattle, WA 98115		Wages.	\$1,060.45
08/27/18	COMCAST PO Box 34744 Seattle, WA 98124-1744		Office internet.	\$745.08
08/31/18	BANK OF AMERICA 210 5th Avenue SW Olympia, WA 98501		Bank fees.	\$180.00
08/22/18	AMPLIFIED STRATEGIES 4009 E Madison Street Seattle, WA 98112		Deposit for direct mail - creative/project fees (#pieces tbd).	\$216,470.00
08/31/18	DENA DERR 30608 NE Stauffer Rd Camas, WA 98607		Printing (FedEx Office).	\$175.45
08/31/18	DENA DERR 30608 NE Stauffer Rd Camas, WA 98607		Office Supplies (Office Depot).	\$151.26

Page Total \$369,941.86

**EXPENDITURES CONTINUATION SHEET (Attachment to Schedule A)**

Page 6

Candidate or Committee Name (Do not abbreviate. Use full name.)

Report Date

08/01/18

08/31/18

Date Paid	Vendor or Recipient (Name and Address)	Code	Purpose of Expense and/or Description	Amount
08/31/18	DENA DERR 30608 NE Stauffer Rd Camas, WA 98607		Operations consulting.	\$15,056.78
08/31/18	KESIN 77 Hillcrest Drive Florence, MA 01062		Web/digital consulting.	\$8,500.00
08/31/18	LANCE HENDERSON PO Box 2637 Walla Walla, WA 99362		Field consulting.	\$6,000.00
08/31/18	MOORE INFORMATION 921 SW Washington, Suite 810 Portland, OR 97205		Voter research.	\$59,900.00
08/31/18	R.L. STEINMAN & ASSOCIATES PO Box 322 Independence, MO 64051		Field consulting.	\$15,000.00
08/31/18	WINNER & MANDABACH CAMPAIGNS 100 Wilshire Blvd. Suite 2040 Santa Monica, CA 90401		Ad production (Nouveau Richards Productions).	\$82,209.27
08/31/18	WINNER & MANDABACH CAMPAIGNS 100 Wilshire Blvd. Suite 2040 Santa Monica, CA 90401		Campaign consulting.	\$50,000.00
08/31/18	WINNER & MANDABACH CAMPAIGNS 100 Wilshire Blvd. Suite 2040 Santa Monica, CA 90401		Teleconferencing (Teleconferencing Services, LLC).	\$825.62
08/31/18	WINNER & MANDABACH CAMPAIGNS 100 Wilshire Blvd. Suite 2040 Santa Monica, CA 90401		Travel expenses.	\$7,229.22
08/31/18	BUCHHOLZ & ASSOCIATES, LLC 120 State Avenue NE #150 Olympia, WA 98501		Field consulting.	\$23,551.18
08/31/18	COYNE, JESERNIG, LLC 625 Delphi Road NW Olympia, WA 98502		Field consulting.	\$8,000.00
08/31/18	DAN BRADY LAW PO Box 31318 Bellingham, WA 98228		Legal.	\$3,500.00

Page Total \$279,772.07

# EXPENDITURES CONTINUATION SHEET (Attachment to Schedule A)

Candidate or Committee Name (Do not abbreviate. Use full name.)

Report Date

08/01/18

08/31/18

Date Paid	Vendor or Recipient (Name and Address)	Code	Purpose of Expense and/or Description	Amount
08/31/18	DANA BIEBER 9337 258th Avenue NE Redmond, WA 98053		Media consulting.	\$14,371.54
08/31/18	DANA BIEBER 9337 258th Avenue NE Redmond, WA 98053		Office supplies (Coscto).	\$64.89
08/31/18	DAVIS WRIGHT TREMAINE LLP 1201 3rd Ave Seattle, WA 98101		Legal.	\$3,822.50
08/31/18	KEVIN SLAGLE 1415 L Street, Suite 900 Sacramento, CA 95814		Travel expenses.	\$1,915.08
08/31/18	LEE NEWGENT PO Box 66416 Burien, WA 98166		Field consulting.	\$6,250.00
08/31/18	PEPPLE COMMUNICATIONS PO Box 406 Woodinville, WA 98072-0406		Media consulting.	\$10,142.82
08/31/18	THE CLARKE COMPANY LLC 3400 Capitol Blvd SE Suite 202 Tumwater, WA 98501		Compliance/accounting.	\$15,000.00
08/06/18	DAVIS WRIGHT TREMAINE LLP 1201 3rd Ave Seattle, WA 98101		Legal.	\$70.00
08/22/18	AMPLIFIED STRATEGIES 4009 E Madison Street Seattle, WA 98112		Deposit for direct mail materials (Aaron Thomas) (#pieces tbd).	\$160,000.00
08/17/18	AMPLIFIED STRATEGIES 4009 E Madison Street Seattle, WA 98112		Direct mail - data management (Aaron Thomas).	\$2,500.00
08/17/18	AMPLIFIED STRATEGIES 4009 E Madison Street Seattle, WA 98112		Direct mail - voter file (L2).	\$3,890.00

# IN KIND CONTRIBUTIONS, PLEDGES, ORDERS, DEBTS, OBLIGATIONS

SCHEDULE  
TO C4

# B

(11/93)

8

Candidate or Committee Name (Do not abbreviate. Use full name.)

Report Date  
08/01/18 08/31/18

## 1. IN KIND CONTRIBUTIONS RECEIVED (goods, services, discounts, etc.)

Date Received	Contributor's Name and Address	Description of Contribution	Fair Market Value	Aggregate Total	P R I	G E N	If total over \$100, Employer Name, City, State & Occup
08/31/18	BP AMERICA 501 Westlake Park Blvd Houston, TX 77079	Staff time (18 employees).	\$28,273.09 \$3,443	\$43,709.03			
08/31/18	BP AMERICA 501 Westlake Park Blvd Houston, TX 77079	Office equipment/admin (18 employees).	\$823.13 \$3,443	\$43,709.03			
08/31/18	BP AMERICA 501 Westlake Park Blvd Houston, TX 77079	Staff travel (18 employees).	\$3,403.58 \$3,443	\$43,709.03			
08/31/18	BP AMERICA 501 Westlake Park Blvd Houston, TX 77079	Meetings/admin/travel (Dennis Elias-on/Alliances	\$225.00 \$3,443	\$43,709.03			
08/31/18	BP AMERICA 501 Westlake Park Blvd Houston, TX 77079	Accounting/admin/travel (Connolly Keigher/Procom	\$14,952.83 \$3,443	\$43,709.03			
08/31/18	WESTERN STATES PETROLEUM 1415 L Street, STE 900 Sacramento, CA 95814	Staff time-meetings-conference calls (2	\$9,330.00 \$46,887	\$46,887.08			
08/31/18	WESTERN STATES PETROLEUM 1415 L Street, STE 900 Sacramento, CA 95814	Meetings/conference calls (Greg Hanon).	\$4,166.66 \$46,887	\$46,887.08			
08/31/18	WESTERN STATES PETROLEUM 1415 L Street, STE 900 Sacramento, CA 95814	Research (Stillwater Associates).	\$6,000.00 \$46,887	\$46,887.08			
TOTAL THIS PAGE			\$67,174.29				



# IN KIND CONTRIBUTIONS, PLEDGES, ORDERS, DEBTS, OBLIGATIONS

SCHEDULE  
TO C4

# B

(11/93)

9

Candidate or Committee Name (Do not abbreviate. Use full name.)

Report Date  
08/01/18 08/31/18

**2. PLEDGES RECEIVED BUT NOT YET PAID.** List each pledge of more than \$100.00.

Date Notified of Pledge	Name and Address of Pledge Maker	Fair Market Value	Aggregate Total	P	R	I	G	E	N	If total over \$100, Employer Name, City, State, Occup.
04/25/18	SHELL OIL PRODUCTS, USA 3485 Pacheco Blvd. Martinez, CA 94533	\$56,826.50	\$56,826.50							
TOTAL THIS PAGE		\$56,826.50								

# IN KIND CONTRIBUTIONS, PLEDGES, ORDERS, DEBTS, OBLIGATIONS

SCHEDULE  
TO C4

# B

(11/93)

10

Candidate or Committee Name (Do not abbreviate. Use full name.)

Report Date  
08/01/18 08/31/18

### 3. ORDERS PLACED, DEBTS, OBLIGATIONS. (Give estimate if actual amount not known. Exclude loans. Report loans on Schedule L.)

Expenditure Date	Vendor's/Recipient's Name and Address	Amount Owed	Code OR	Description of Obligation
08/15/2018	BRECOURT STRATEGIES PO Box 1641 Woodinville WA, 98072	7835.88		Web/digital consulting.
08/15/2018	PERI HALL & ASSOCIATES Box 486 Williamsburg MA, 01096	46200.00		Campaign consulting.
08/31/2018	SALIENTPOINT, LLC P.O. Box 960743 Boston MA, 02196	12337.40		Media consulting.
08/31/2018	CARNEY BADLEY SPELLMAN, P.S. 701 5th Ave Ste 3600 Seattle WA, 98104	8000.00		Field consulting.
08/31/2018	MARK FUNK PUBLIC AFFAIRS 6526 18th Ave NE Seattle WA, 98115	6000.00		Public relations.
08/31/2018	DAVIS WRIGHT TREMAINE LLP 1201 3rd Ave Seattle WA, 98101	23577.48		Legal (estimate).

TOTAL THIS PAGE	103950.76
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